



Nicolás Piaggio

Lawyer – Co-Chair

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Experience

Nicolás Piaggio, lawyer, has been appointed co-chair of the firm. Similarly, he works in the Banking and Corporate Department. He is Professor of Banking Law and Securities' Regulations at Universidad de Montevideo. He has been Assistant Professor in Tax Law at Universidad de la República (UDELAR) and is a former member of the Editing Board of the Law Journal of the Students' Law Center. He obtained a Master in Corporate Law at Universidad de Montevideo (2000). In 2007 he became member of the Mergers and Acquisitions Committee of the International Bar Association. In 2023 he was appointed Co-Chair of this committee for the period 2023-2024. His experience includes engagement in financing transactions and debt restructurings, sovereign debt transactions (including a direct participation in the last two Uruguayan successful multibillion sovereign debt exchange), public and private securities' offer, bank transactions in general, mergers and acquisitions.

Ranked by Chambers and Partners in Band 1 in the "Banking and Finance" sector and also in Band 1 in the "Corporate" sector.

Recognized among prestigious international legal publications such as "PLC Which Lawyer", "Latin Lawyer", "Who's Who Legal" for his outstanding performance in Banking & Finance, Corporate and M&A matters. Similarly, he has been acknowledged by the LACCA Approved 2022 guide and distinguished as Thought Leader.

Nicolás is the author of articles in his specialty and is a regular speaker at conferences both in Uruguay and abroad.

Work highlights

Nicolás acted as Uruguayan counsel to Goldman Sachs & Co in the acquisition of 100% stake in Tienda Inglesa a supermarket chain located in Uruguay, which included all the real estate properties owned by the group. The acquisition was accomplished after many months of negotiations with the sellers who are mainly members of the Henderson Family who have owned the supermarket chain for three generations.

“As usual when business is mixed with personal feelings a special ingredient is added to the deal that makes negotiations a bit harder. Luckily, all the parties worked together very well to pull this deal off. Also, the fact that 12 sellers (all individuals) needed to be aligned was a challenge that the buyers managed perfectly” says Nicolás Piaggio from Guyer & Regules.
- September 2016.

Nicolás assisted Uruguayan pharmaceuticals company Spefar on its sale to Argentine counterpart Roemmers.

Uruguay issued US\$400 million worth of bonds due in 2027 and bonds worth US\$747 million due in 2050. Nicolás advised Barclays Capital, BNP Paribas Securities and JP Morgan Securities who acted as underwriters.

Professional experience abroad

Linklaters – New York (September 1997 - November 1998).

Languages

Spanish, German, English and French